



## Selecting the Right Painting Company

*To find reputable painting contractors there are several resources such as the internet, friends, relatives, architects and design professionals, and local paint supply stores.*

- 1) **Always verify the contractor is licensed and insured.** Quality painting firms will be more than happy to provide you with copies of their certificates of insurance. They should provide bonding information and documentation of safety training and compliance programs.
- 2) **Contracts must be in writing.** Reputable contractors will use a written contract. This contract should clearly explain the scope of the work to be performed. This document should have as much detail as possible to eliminate any miscommunication between you and the contractor. The total cost to complete the project should be in writing and both parties should sign and date the contract. It would also be in your best interest to make sure the contract states that any changes or deviations from the signed contract must be executed only upon a written change order agreed to by you and your contractor.
- 3) **Verify References.** Obtain a list of references from the contractor that you're considering for your project. This list should include the names and phone numbers of previous clients the contractor has done work for. Remember the contractor won't give you any bad references therefore it might be a good idea to ask those references if they know of any other work this contractor has performed. Ask the contractor for references of people who have had projects similar to yours in size and scope.
- 4) **Discuss any guarantee or warranty programs the contractor may offer.** Ask about the manufacturer's warranty on the products to be used on your project. Remember you are looking for long-term durability from the paint job. The use of high quality materials is as important as the selection and performance of the contractor.

### **In Closing:**

Good contractors are very eager to earn your business. They are also very proud of their craftsmanship. Once you have made your selection, step back and give the professional room to execute the project. You have both done your homework, so give the professional the opportunity to meet and exceed your expectations. As with anything else in life you get what you pay for. If you want high quality and reliable service, be willing to pay the price that comes with it.